

Memorandum of Understanding

This Memorandum of Understanding is between **Deshpande Educational Trust's** and **Ambli Dodda Bharamappa First Grade College Harapanahalli**.

Deshpande Educational Trust has experience and expertise in training non-professional graduates. It is equipping the students with the skills needed for employment.

Ambli Dodda Bharamappa First Grade College Harapanahalli, has been imparting the education to the non-technical students and interested to equip the students with skills needed for the present competitive market.

Terms and conditions of the MOU are as under:

- This MOU shall be valid for 5 years from the date of execution by both the parties.
- The Principal of the college shall request or make the arrangements to the staff of **Deshpande Educational Trust** to train or impart the skills to students of the respective college (the expenses in this regard shall be borne by the college).
- The college shall arrange the session/s by **Deshpande Educational Trust** which are in the interest of the student community.
- The placement cell/Career Guidance cell shall take extra initiative to bring the awareness among the students about **Deshpande Educational Trust's Programmes**.
- The students of the respective college, who undergo the training program of **Deshpande Educational Trust**, shall get the placement assistance.
- **Deshpande Educational Trust** shall inform about the campus drive and other career related assistance to the college for the benefit of the students.
- This MOU shall not include any financial obligations/transactions.

Name of the college:

Designation and Signature with seal:

Deshpande Educational Trust, Hubballi

Designation and Signature with seal:



**MEMORANDUM OF UNDERSTANDING
SkillPlus (On College Campus)**

THIS MEMORANDUM OF UNDERSTANDING ('MOU') is made at Hubballi, Karnataka, India on **26th August 2022** by and between:

Deshpande Educational Trust, a charitable trust incorporated under the Indian Trusts Act 1882, and having its principal office at Airport Road, Hubballi, Karnataka 580030 India, (herein after referred to as "**Deshpande Skilling**") duly represented by its **CEO, P. N. Nayak** which expression shall unless it is repugnant to the meaning or context thereof be deemed to mean and include its successors and assigns

AND

Ambli Dodda Bharamappa First Grade College, Harapanahalli which houses numerous centers of collegiate education that offer a wide range of curricula across faculties of Arts and Commerce for graduation thereby facilitating skill development and enhanced employability and having its presence in Districts of Harapanahalli Taluk and Vijayanagara District represented by its **Dr. S.M.Siddalinga Murthy, Principal of Ambli Dodda Bharamappa First Grade College, Harapanahalli** (hereinafter referred to as **Ambli Dodda Bharamappa First Grade College, Harapanahalli** which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its successors and permitted assigns. The Degree College of the **Ambli Dodda Bharamappa First Grade College, Harapanahalli** offering collegiate education hereinafter referred to as **Ambli Dodda Bharamappa First Grade College, Harapanahalli**

AND

DESHPANDE SKILLING and **Ambli Dodda Bharamappa First Grade College, Harapanahalli** are hereinafter collectively referred to as '**Parties**' and individually as a '**Party**'.

WHEREAS:

1. **DESHPANDE SKILLING** a "**not for profit**" trust, an impact unit of **Deshpande Foundation, India**, and a training partner of **National Skill Development Corporation (NSDC)**, involved in the activity of conducting employability skills training programs for graduates from rural and semi-urban Colleges at various Colleges and its skilling campus in Hubballi, and providing placement assistance to its students. **Deshpande Skilling** is desirous of bringing about rural transformation by building employability skills among graduate youth from rural and semi-urban Colleges and assists them to earn their first employment in the formal sector. **Deshpande Skilling** wishes to skill job-seeking students pursuing graduation/graduates that pass out of college but have failed to acquire the required skills to earn employment through its Non-Residential (SkillPlus) and Residential (SkillPlus-R) skilling programs.

Register Office at: DCSE Building BVBCET Campus, Vidyanagar Hubballi, Karnataka, India-580031

Business Office at: Skill Development Center, Airport Road, Hubballi - 580030

Email: info@detedu.org | **Web:** www.deshpandefoundationindia.org/deshpande-skilling



2. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** is desirous to see more students succeed in earning their employment in reputed organizations and enhancing the placement record of the **Ambli Dodda Bharamappa First Grade College, Harapanahalli**. Therefore, which will be part of the "SkillPlus" non-residential skilling partnership, is listed in Annexure-A of this MOU.
3. The two parties, **DESHPANDE SKILLING** and seek to partner with each other to achieve the common goal of skilling select students of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** and assisting them to start their working careers.
4. Trainers from **Deshpande Skilling** will utilize the classrooms, computer labs, activity areas and other necessary infrastructure of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to deliver the SkillPlus program for select students.
5. **Deshpande Skilling** will conduct necessary assessments and selection activities at **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to select the students who need a job, are willing to start working, migrate, and be willing to put in the necessary effort for this. The selection process will be a combination of online assessments, telephonic interviews and face to face interviews. The selection process will be conducted during the 4th semester of the student.
6. Students of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** selected for the SkillPlus training program will be offered admission to the program conducted at the college and while the candidate is still pursuing education at the college.
7. **Deshpande Skilling** reserves the right to debar students from the SkillPlus program for lack of seriousness, lack of interest, inappropriate behavior with fellow students or faculty etc. However, the student will be warned and provided an opportunity to correct self before the extreme action of debarment in the best interest of the batch of students.
8. Both the parties will work as partners to facilitate selected students of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to develop their employability skills and earn them an earning job. However, neither of the parties will charge the other for providing services nor providing the necessary infrastructure.
9. **DESHPANDE SKILLING** will charge a fee of Rs.7000/- from the student. The fee forms part of the expenses of conducting the training and is collected to ensure student ownership in the exercise. The fee collected from the students' only forms part of the cost of the program. The balance program expense is funded by CSR funding from corporates and grants from **Deshpande Foundation**. **DESHPANDE SKILLING** neither earns profit nor seeks to profit from the activity of skilling.
10. The Parties recognize the capabilities and resources that each Party brings and agrees to collaborate to bring together the capabilities and resources to support the enrolled students to enhance their employability and earn their job. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will support by counselling job-seeking students to take benefit from the skilling program. **DESHPANDE SKILLING** will support by skilling and supporting placement and enhance the placement record of the college too.



11. DESHPANDE SKILLING will work with **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to build a mindset and discipline among the students of preparing early to earn placement and start a career. Both parties will jointly work to engage the enrolled students through online and offline methods to achieve this.

The Parties are therefore entering into this **MOU** to record the terms and conditions of this collaboration. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** have agreed to enter into this **MOU** to record their present state of agreement in principle in respect of the **SkillPlus College Partnership Program**

NOW IT IS HEREBY MUTUALLY AGREED BY AND BETWEEN THE PARTIES AS FOLLOWS:

This collaboration between DESHPANDE SKILLING and **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will be to impart skill training and provide placement assistance to select students of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to be able to earn their first employment. The objective of this partnership is to facilitate rural transformation by getting rural youth into productive employment and thereby enhancing the placement record of the partner college.

Roles & Responsibilities of Ambli Dodda Bharamappa First Grade College, Harapanahalli

1. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will depute a senior officer with authority and influence in the **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to be part of the partnership team.
2. The Principal and Staff of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will align to the spirit of the partnership between Deshpande Skilling and The **Ambli Dodda Bharamappa First Grade College, Harapanahalli** the Training and Placement Officer of the college will involve actively in the effective conduct of the program.
3. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will provide access to classrooms, computer lab rooms, activity rooms, and other college infrastructure to trainers of Deshpande Skilling to conduct the skilling program.
4. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will, if necessary, create additional capacity of computer lab at the college to facilitate smooth conduct of the critical Computer Skill practical classes of the program and for the students to take part in on-line assessments, interviews and other methods used by employers to select students.
5. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will permit and facilitate representatives of DESHPANDE SKILLING to interact with the eligible students and their parents at the college for counselling before admission to the program.



6. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will support the partnership by counselling and encouraging eligible students of the college to enroll for the "SkillPlus" non-residential skilling program.
7. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will recommend students from BA / B.Com/B.Sc streams or any other streams for which Deshpande Skilling has a working program.
8. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will not have any objection to DESHPANDE SKILLING collecting a part of the cost of skilling each enrolled student in the form of fellowship fees from the students.
9. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will allow DESHPANDE SKILLING to list **Ambli Dodda Bharamappa First Grade College, Harapanahalli** as it's partner on it's Web Site and other communication channels.

Roles & Responsibilities of DESHPANDE SKILLING:

1. DESHPANDE SKILLING will enter into MOU with the PARTNER COLLEGE and work closely with the college to develop students mindset for "preparing for placement" early and for enhancing placement record of the Partner College by skilling selected students at it's residential skilling center and provide them placement assistance to earn their job offer.
2. Deshpande Skilling will conduct the necessary assessments and selection processes to select students for the program. All these assessments will be conducted at the college.
3. Deshpande Skilling will enroll the selected students on it's LMS system to access the necessary online and flipped classes to the students. Students can access the learning content on their smartphones or PCs.
4. DESHPANDE SKILLING will depute trainers to conduct the classes, lab practice, assessments, and activities at the college. Trainers will be shared across multiple SkillPlus partner Colleges in the locality.
5. DESHPANDE SKILLING will provide the skill training to students of the partner college at the college as per the academic plan of the specific program into which they are admitted.
6. DESHPANDE SKILLING will offer placement assistance to students of the Partner College admitted to it's skilling program. Every student will be trained and assisted to explore job opportunities on-line and to face the on-line and offline selection process of companies.
7. DESHPANDE SKILLING will interact with employer organizations to understand the current and future skill requirements of employers. Deshpande Foundation will also invite employers to provide opportunities to fellows of the skilling program for job openings in their organizations.



8. **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will be listed on DESHPANDE SKILLING's program website and other relevant platforms viewed by a community of employers.
9. DESHPANDE SKILLING will provide updates about the progress of students of **Ambli Dodda Bharamappa First Grade College, Harapanahalli** to the placement officer and principal of the partner college. The partner college will also be updated about the job offers received by it's students.
10. DESHPANDE SKILLING retains it's right to charge the students' for the skill training.
11. DESHPANDE SKILLING will provide training completion certificates to all such students who have completed the training. The certificate will bear the logo of NSDC and DESHPANDE SKILLING.
12. DESHPANDE SKILLING will provide placement assistance to students of the program thru it's in-house Placement Assistance Cell or it's placement partners.

Joint Contributions:

1. DESHPANDE SKILLING and **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will jointly promote skill development and other events organized under this partnership.
2. DESHPANDE SKILLING and **Ambli Dodda Bharamappa First Grade College, Harapanahalli** will work jointly on promoting a culture of preparing for job opportunities.

Engagement Team:

DESHPANDE SKILLING engagement team will comprise of the following points of contact:

Name: Mr.Ramesh Chikkeri

Designation: Impact Division Head

E-mail: ramesh.chikkeri@dfmail.org

Ambli Dodda Bharamappa First Grade College, Harapanahalli engagement team will comprise of the following points of contact:

Name of the Coordinator: Mr. Anand S

Designation: Placement Head

E-mail Id: adbprince@gmail.com



Term, Termination and Effect of Termination

This MOU will commence on the date written herein below **26th August 2022** and shall be valid till **25th August 2023** ("**One year**"). At any time during the Term, each Party shall be entitled to immediately terminate this MOU by giving written notice to the other Party. In addition, if such other Party materially breaches this MOU or if such other Party or it's representatives engage in activities that non-defaulting Party reasonably believes pose a risk to it's reputation or goodwill, terminates abovementioned MOU.

Confidentiality

In the course of their negotiations under this MOU, the Parties acknowledge that it may be necessary for one Party to provide documentation, technical and business information, and/or intellectual property, in whatever form recorded (collectively, "Confidential Information"), to the other Party. All Confidential Information provided or disclosed by either Party hereunder shall remain the property of the furnishing Party and shall be held in strict confidence by the receiving Party unless the furnishing Party otherwise consents in writing or unless disclosure of such Confidential Information is required by the applicable laws.

Any disputes or differences which may arise between the Parties out of, in relation to or in connection with this MoU, or for the breach thereof shall be settled by arbitration. Each Party hereto shall be entitled to appoint 1 (one) arbitrator and the 2 (two) arbitrators so appointed shall appoint the presiding arbitrator. The Arbitration and Conciliation Act 1996 or any statutory modifications shall govern the arbitration thereof. The venue of arbitration shall be at Hubballi, India, and the language of the arbitration shall be the English language.

Applicable Law & Jurisdiction

Any action/dispute/claim arising out of or related to this MoU shall be governed by the laws of India, and the courts at Hubballi shall have exclusive jurisdiction in respect of all such actions/disputes/claims arising out of this MoU.

Notices

Any notice or other communication under this MoU shall be in writing and shall be deemed to have been effectively served if sent by personal delivery or courier or by registered prepaid mail and addressed to the Parties at their respective addresses set forth hereinbefore (or at such other address as a Party may specify by notice to the other).

Miscellaneous

Entire Agreement: The Parties have read and understood this MoU, along with any document referred to in this MoU and annexure, constitute the complete and exclusive statement of MoU between them concerning the subject matter hereof and supersedes all proposals, representations, understandings, including any prior agreement whether oral or written and all other communications between them relating thereto.



Heading: The headings of terms and conditions herein contained are inserted for convenience of reference only and are not intended to be a part of or to affect the meaning or interpretation of any of the terms and conditions of this MoU.

Severability: In the event that any of these terms, conditions or provisions shall be determined invalid, unlawful or unenforceable, to such an extent, such terms, conditions or provisions shall be severed from the remaining terms, conditions and provisions and such remaining terms, conditions and provisions shall continue to be valid to the fullest extent permitted by law, provided however if such invalid, unlawful or unenforceable terms, conditions or provisions may be made legal, valid and enforceable by limitation or modification thereof, then the Term, condition or provision shall be revised and reformed to make it legal, valid and enforceable to the maximum extent provided by law.

Waiver: The failure of either Party hereto at any time to enforce performance by the other Party of any provision of this MoU shall in no way affect such Party's rights thereafter to enforce the same, nor shall the waiver by either Party of any breach of any provision hereof be deemed to be a waiver by such Party of any other breach of the same or any other provision hereof.

Variation: No variation or amendments shall be effective unless the same is in writing signed by the Parties or their authorized representatives.

Counter Parts: This MoU may be signed in any number of counterparts, each of which, when so executed and delivered, shall be an original, but all of which taken together shall constitute one and the same instrument

IN WITNESS WHERE OF, the Parties here to have duly executed this MOU as on date above written

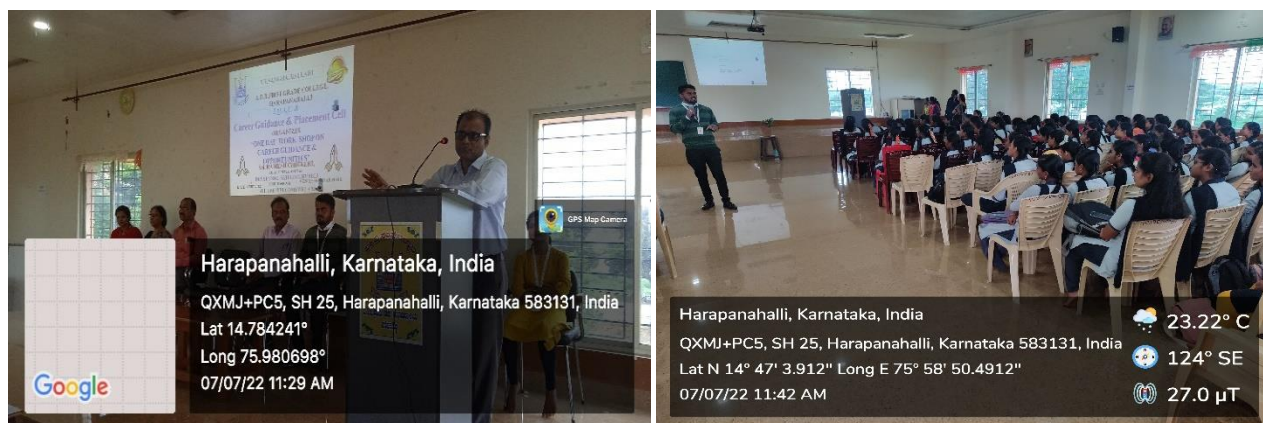
DESHPANDE SKILLING	Ambli Dodda Bharamappa First Grade College, Harapanahalli
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<p>By signing this MOU, I also confirm that I am authorized to sign on behalf of Deshpande Skilling</p> <p>Signature: </p> 	<p>By signing this MOU, I also confirm that I am authorized to sign on behalf of Ambli Dodda Bharamappa First Grade College, Harapanahalli</p> <p>Signature: </p> 
Name: Mr. P. N. Nayak	Name: Dr. S.M.Siddalinga Murthy
Title: The Chief Executive Officer (CEO)	Title: Principal
Deshpande Educational Trust, Hubballi	Ambli Dodda Bharamappa First Grade College, Harapanahalli
Date: 26th August 2022	Date: 26th August 2022

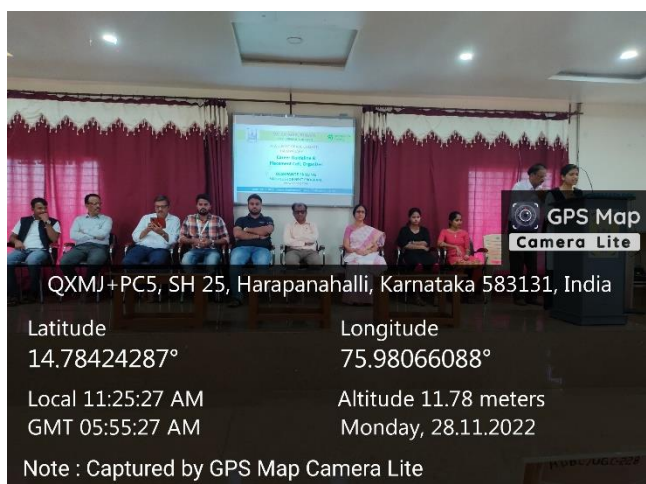
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A. D. B. First Grade College, Harapanahalli
ACTIVITIES CARRIED OUT WITH DESHPANDE SKILLING IN THE
ACADEMIC YEAR 2022-23

1. One day Workshop on Career Guidance & Opportunities conducted on July 7th 2022



A. D. B. First Grade College, Harapanahalli, in collaboration with M/S Deshpande Skilling, Hubballi, organized a "One Day Workshop on Career Guidance Programme" for final year degree students on July 7, 2022. The event was a joint effort by the Internal Quality Assurance Cell (IQAC) and the Placement Cell, drawing the participation of approximately 178 final year students from B.A., B.Com, and B.Sc. disciplines. Mr. Ramesh Chikkeri, the program manager from M/S Deshpande Skilling, Hubballi, served as the resource person for the workshop. He delivered an insightful speech on "How to develop skills?" essential for the workplace and emphasized the significance of acquiring diverse skills when applying for various positions in different companies. Mr. Chikkeri also shed light on M/S Deshpande Skilling's role in providing scholarships to train degree-holding students. Dr. S.M. Siddalingamurthy, the presiding authority of the program and Principal, encouraged students to seize this opportunity for training and to enhance their employability, especially in multinational companies upon completing their degrees. The workshop was attended by Smt. H. Asha, IQAC Coordinator; G. Umesh, HOD of Chemistry; Sri. Ananda.S, Career Guidance & Placement Cell Coordinator; and Miss. Soumya.C, Lecturer in Botany.

2. One day workshop on career guidance for final-year students on November 28th, 2022



In collaboration with Deshpande Skilling, Hubballi, our institution successfully conducted a one-day workshop on career guidance for final-year students on November 28, 2022. The event aimed to equip students with valuable insights and resources for their imminent transition from academia to the professional realm. The workshop featured distinguished speakers, including Mr. Shivalingesh, Executive Mobilization at Deshpande Skilling; Ms. Pooja Srinivasan, Division Lead; Mr. Abhinandan, Manager of the Alumni Engagement Cell; and Mr. Ramesh Chikkeri, Head of the Impact Division. The diverse expertise of these speakers provided a comprehensive perspective on career opportunities and challenges. The program commenced with an inaugural address by our esteemed Principal, Dr. S. M. Siddalinga Murthy, setting the tone for an engaging and enlightening session. The entire faculty, as well as Sri. S. Anand, the Career Counseling and Placement Officer, actively participated in the workshop, contributing to its overall success. A total of 75 final-year students actively engaged in the orientation program, seizing the opportunity to gain valuable insights into career paths, industry trends, and essential skills for professional success. The interactive nature of the workshop allowed for meaningful discussions and personalized guidance tailored to the individual aspirations of the participating students.